

# **JUNE 2025**

Notice: Jones Feed Mills will be closed Tuesday, July 1st for Canada Day. We wish all of our customers a safe and happy holiday!

# Welcome Sara!

Jones Feed Mills welcomed Sara Publicover to the Customer Service Team in early spring. Sara comes to Jones with a history of working in customer service, dispatching and sales – all positions that contribute well to her role at JFM as a Customer Service Representative. Sara lives in Kitchener with her husband of 19 years



and when asked how she feels her role is a fit for her. Sara comments, "I consider myself an easy-going person that tends to get along great with people. I try to make sure that the customers' needs are met and that they have a positive experience when coming to JFM". Sara's pleasant personality is welcome for all that approach her. We asked Sara what she thinks she enjoys most about her role here at Jones so far and she responded by saying, "There are a couple of things; I work with a bunch of amazing individuals. I really love the variety I have in my job on a daily basis and I also enjoy meeting and talking to different people. One of my favorite things is when I find out a customer's name, I will address them with it, and you can almost hear/see them perk up because I think it gives more of a personal touch to the interaction which hopefully makes them feel like they are acknowledged and will want to come back." Sara goes on to comment that "I always try to put my best foot forward and to treat our customers how I would want to be treated. If they ask a question and I do not know the answer, I will find out and get back to them. I think that the customers appreciate that because I am not going to tell them something that I am not sure of which may steer them in the wrong direction." When not at work, Sara enjoys spending time with her husband, family and two dogs, going to the barn to see her horse, reading and writing. Please join us in welcoming Sara to the Jones Feed Mills Team!



With the hot weather on it's way, JFM would like to remind our customers to please remove the plastic wrap from your skids upon receipt to prevent sweating, mold & mustiness. This reminder is on our invoices as well.

FUN The average dairy cow in Ontario produces around 20-40L of milk per day.

#### Helping your Calves Enjoy their Summer!

Everyone should enjoy summer, including your calves! JFM is excited to announce that both our WSC18 Calf Starter and WSC16 Calf Grower have added garlic to aid in fly control, as well as a heat abatement technology to assist in heat stress management. This special summer formula is available annually from May to October. Talk to your JFM Dairy Sales Consultant to learn more.





mill the preceding night due to Avian Influenza biosecurity protocols.

## Garlic for Fly Control 🚿

By Murray Scholl, JFM Beef Sales Consultant Garlic can be an effective, natural method for possible fly reduction in cattle, as the odor emitted through their skin and breath after consuming garlic may deter flies.

#### How it works:

When cattle ingest garlic, the strong-smelling compounds are metabolized and released through their sweat glands, creating an odor that flies find unappealing and therefore, they may be less likely to land on or bite the cattle.

## Effectiveness:

Studies have suggested that supplementing cattle feed with garlic powder may significantly reduce fly populations, with one study finding a reduction of almost 50% compared to control groups. (Durunna and Lardner Dec 2020)

## Implementation:

Mineral mixes: Garlic powder can be added to mineral mixes to ensure consistent intake.

Timing: For the best results, include garlic in the mineral mix 30 days before fly season starts and 30 days after it ends. **Potential Benefits:** 

# Natural and eco-friendly: Garlic is a natural and environmentally friendly alternative to chemical fly control methods.

Improved animal health: Reducing fly populations can lead to healthier and more comfortable cattle, as flies can cause irritation, stress, and potentially transmit diseases.

Improved temperament: Cattle that are not bothered by flies are generally calmer and easier to handle.

While garlic supplementation in cattle may offer some potential benefits for fly prevention, there's no evidence to suggest that garlic residues are present in cattle meat.

The JFM Beef team is well versed in feeding options. Talk to us about adding garlic to our mineral and supplement products. We are here to help you reach your performance goals.

#### JFM Floor Stocked Feeds with Seasonal Garlic

- 1.WSC18 Whole Grain Calf Starter with Deccox®
- 2.WSC16 Whole Grain Calf Grower with Deccox®
- 3.P19D Textured Calf Starter with Deccox®
- 4. BCMPLUS Beef Brood Cow Premix
- 5.BCMPMAXB Beef Brood Cow Mineral Max with Bovatec®
- 6. PCM-BOV Pasture Cattle Mineral with Bovatec®
- 7. RANGEPRX Plain Beef Range Premix
- 8.SM25HC High Calcium Sheep Premix Custom options also available

## Lawn Maintanence

With summer around the corner JFM would like to remind all customers to please keep the grass around your bins and barns trimmed to make them easily accessible and to help with tick prevention.

#### 4 VS 5

Now that the warm weather is on the way, the JFM Production Teams will be placing four bags/layer of some of our pelleted bagged feeds opposed to five on a skid to allow for heat to escape up the middle to maintain feed quality.

2025 Ontario Central West Beef Tour			<b>TURES</b> 38 (5/30/25)
Producers	Annual Beef Tour - June 5th 2025	Can \$: 1.38 (5/30/25) **** <u>Live Cattle</u>	
You're Invited!	<u>Barn Tours –</u> from 2:30 – 5:30 pm. Visit Barn Locations as a "Come and Go" <u>Barn Locations</u>	JUNE	\$ 299.34
Trade Show Displays	Paul Weber – 3383 Lichty Road, RR1 Linwood ON NOB 2A0 Kenneth Brubacher – 5750 Ament Line, Linwood ON NOB 2A0	AUG	\$ 291.77
at Linwood Venue	Joel Martin – 3482 Hessen Strasse, St. Clements ON NOB 2MO Supper - Following the barn tours a steak supper will be served at the Linwood	OCT	\$ <b>289.10</b>
Kindly Supported by Our Many Beef Industry Partners	Community Center from <b>6:30 – 8 pm.</b> Speaker Agenda - Elam Bauman - Organizing Committee Member "Welcome" <u>8 – 9:30 pm</u> - John Baker - Director of Brand Management, OCFB "Update"	DEC	\$ 289.97 Ed hogs 🖘
Thank You !!	<ul> <li>Christoph Wand – Livestock Sustainability, OMAFRA "Crops/Cattle"</li> <li>Steve Duff – Chief Economist, OMAFA "Markets and Outlook" and</li> </ul>		\$ 260.32
A REALESS	"Benchmarking Update" Supper Location	JULY	\$ 268.00
The OCWBT Organizing Committee &	Linwood Community Center, 5279 Ament Line, Linwood, ON NOB 2A0	AUG	\$ <b>269</b> .10
Ontario 😵 🎒	Please RSVP for steak supper by May 31st – you MUST be pre-registered !	OCT	\$ <b>228.76</b>
	Call/Text – Marvin Weber – 226-748-3260 or Glen Martin – 519-572-3905	SOURCE: FARMS.COM	

